

# Press Release

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For Immediate Release

## DELPHI FINANCIAL CEO TO PRESENT AT LEHMAN BROTHERS 2004 SMALL CAP CONFERENCE

Wilmington, Delaware – November 10, 2004 – Delphi Financial Group, Inc. (NYSE:DFG) announced today that Robert Rosenkranz, Chairman and Chief Executive Officer, will present at the Lehman Brothers 2004 Small Cap Conference in Phoenix, Arizona on Wednesday, November 17, 2004 at 11:20 am Mountain Time (1:20 pm Eastern Time).

Investors may access a live Internet webcast of Delphi's presentation, including slides, at [http://customer.nvglb.com/LEHM002/111704a\\_rk/default.asp?entity=DelphiFinancial](http://customer.nvglb.com/LEHM002/111704a_rk/default.asp?entity=DelphiFinancial). Delphi's slide presentation will also be available for download on Delphi's corporate web site at <http://www.delphifin.com/financial/presentations.html>.

Delphi Financial Group, Inc. is an integrated employee benefit services company. Delphi is a leader in managing all aspects of employee absence to enhance the productivity of its clients and provides the related insurance coverages: group life, long-term and short-term disability, excess workers' compensation for self-insured employers, travel accident and dental. Delphi's asset accumulation business emphasizes individual fixed annuity products. Delphi's common stock is listed on the New York Stock Exchange under the symbol DFG and its corporate website address is [www.delphifin.com](http://www.delphifin.com).

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